

Testimonials and Landings

Jim,

Great news and good work on your part. I greatly appreciate it. It sounds like HT is a big fan of yours and he speaks very highly of your efforts. You certainly "walk the talk" when comes to helping folks. It is very refreshing in this "search world." Thank you again for all your efforts.

Best Regards,

Jim



Jim: yes, I will introduce J Y to P A. Let me think about how to do it. P was a reference for me on this job I have now landed. Yes, I have landed! You are one of the first to know. I wanted to let you know first because <u>you have been extremely helpful & generous to me and I really have appreciated that.</u> I want to help you in return to build your Stewart Network's efficacy so you can do, full-time, what you are passionate about. This new position for me is a tremendous opportunity that I have spent weeks thrashing through & re-shaping to get it where I wanted/needed it (not that it is 100% perfect by any stretch ...).

I will put out an e-mail to the whole networking crowd next few days re: my new role as COO of HG, a 75 yr. old services company that I am charged by the Board with transforming. It may require massive, radical surgery but I'm up for it!

Anyway I will be in touch with P A next few days in this regard and I will move an introduction for Jim to Phil down the pike in that way. HW



Jim.

I hope all is well with you.

Your service is fantastic. The role you just sent to my electronic door step is tailor-made for my background! Obviously, I will take it from here.

Thank you -- I should have signed up sooner! (This could be a great testimonial). I do love your service.

Sincerely,

Paul S.





Hi Jim, I hope you are well.

My situation recently changed. I have joined HCR-MC as VP, Human Resources. HCR-MC (headquartered in OH) is a leading provider of health care services, home health and hospice services, and rehab services. We serve our many clients through a network of 500 facilities, clinics and offices located throughout the US.

I will continue to stay connected to your valuable network for the foreseeable future in the hopes that I might be of assistance to others.

Please let me know if additional information would be useful to you.

Regards,

Steve S.



Jim - I have an interview on this position tomorrow (Wed). I used your name in talking with Steve. If you are called in reference to myself, I thought it appropriate to refresh your memory. I was in your West MI group, the person who purchased a publishing company in GR. I have attached a copy of my resume for your reference.

Thank you for the networking and contact.

Best wishes,

Eric T.



Jim,

I'm working for a company owned by the same private equity group that owned C, my last company. I've accepted a position as President and COO. It's another turnaround so my tenure is far from 'long lived'. If fact, I am in need of an interim CFO.

Please give me call to discuss how best to put this our on the network.

My number is 555-555-555.

By the way, keep up the good work. I have found great value in the network and intend to continue my membership.

Thanks,

Vince G.





Jim.

I have finalized my contract as president of the ophthalmic instrument company. I thank you, as the lead came through you. It was your contact and you posted this one the Forum. This was an extremely careful search – meaning they took me through the equivalent of a Top Secret and higher clearance check! I learned a lot about what some companies look for and what triggers to pull and those to avoid. It may be information worth sharing; however, it would take several pages to describe all. Let me know if you still want a write-up and if yes, what type. (E.g. just the highlights of the good stuff; the details of what I learned which to many may be redundant; the whole search process and how it is a full time job) I'll wait to hear from you on this subject before I start writing anything – okay? I start October 18th!! I like the position and the comp package is very good. Elizabeth H. is exceptional to work with and very good for her clients. She got more information out of me than anybody ever has including family members. Have a great weekend!

Best regards, Dan B.



Thanks Jim! In the case of the team I have discussed with the company (the one you helped me with and I thank you very much!) they need a couple of top executives and I want to use your site and the forum to post these positions and they are paying positions – a BODs needs to be formed and that should be paying as well – an advisory board should have some stock that comes with it – that is if I get the President's slot and so far after multiple interviews it looks good, but it isn't signed yet so...

Thanks again! Regards, Dan



Jim.

Also, I noticed that you are now in Dallas. I am also in the process of relocating to Dallas. I just recently accepted a position with L S Technologies. Our offices are in A. I will need to get on the site to update my info.

Maybe we will have an opportunity to meet in the near future. I have truly enjoyed and been amazed at the response to the network group that you have developed. The Stewart Group has been very helpful and insightful. I will continue to stay plugged in to provide networking assistance wherever I can.

I hope all is well.

Dave M.

Jim-



I want to compliment you on the organization of your group, and the regular feeding of prospective job leads. I've learned of more leads thru you than Xxxxxx, a paid for screening service that I currently subscribe to. Many thanks for your time and effort on my behalf. Be sure to advise if there is any way I can help the group. I'll forward any qualified retained searches I encounter.

Bill W.

Good Morning!

I just wanted to get you a thank you note in appreciation for your response to the request for IPO information. You had responded to Jim Stewart's email asking for anyone who had insight into the process to share that information with me. I had a great number of responses offering in depth insight from a number of individuals with personal experience. I have made telephone contact with four members who have given me exactly what I needed to be comfortable with the process. Two individuals have offered further information that will materialize shortly.

I have not contacted everyone who responded, but have been able to secure information and follow up references.

Thank you for extending the offer to help out. From here, it is up to me to make the best presentation to the recruiter who described a position that I am otherwise well qualified.

Your offer to assist is indicative of the quality of the members included in Jim Stewart's networking group. Let me know if there is anything that I can do to reciprocate.

Best Regards,

Chris C.

Jim

Just a hello and to say "thanks." Since joining your networking group, just a few weeks ago, I have gotten many new job postings that I haven't seen elsewhere. I have already had one excellent interview for a CEO opportunity with the search firm.

Thanks again,

Don K

I have accepted an offer for a new position as Vice President of the "I F" Brand, working for I Technologies, Inc. I F is a dog containment system that keeps your pets safe and the owner happy and secure. I will be moving my family to Fort Wayne, Indiana by the end of the summer.

I am very grateful for your friendship. I intend to stay in touch and I hope you intend to also....



My cell phone and email address will remain the same for now. I will send my office number and new home address when available.

Thanks Jim for starting an excellent group for executives in transition.

Take care.

Mark S.



Jim,

After building a network of some 1,200 names and getting up each day at 6am and home at 10pm, my wife will finally remember who I am. This job came via a network lead. It happens that a good friend from my days of Coca-Cola in Atlanta knows the CFO of the company (the CFO is the godfather of one of his children). This fact came up after the offer was made but it does not hurt. The company is MW in Stamford CT. I will be the Senior Director IT and will support the Stamford CT, Omaha and possibly Montreal locations.

I became a known networker in the Connecticut area. I met with 1 to 2 people face to face each day and contacted either by phone or email at least 10 others per day. I belong to 11 network groups (3 being senior management). Some met during the day and some in the evening. The average posting for a position was one per day. I really screened the positions prior to posting. When I told lan and Sam this morning, they could not have been happier. I have met and will continue to communicate to all my new and old friends while in this period between transitions (hopefully just kidding about the transitions...but big business works on a 2-3 year plan and management changes occur).

Remember...."The fragrance always stays in the hand that gives the rose"....get the point...helping is a good thing and you are one of the good people.

Best regards and thank you for you leads,

Ron D.



This letter is being sent to all of the friends, former business associates and networking references that I have had contact with during my recent career transition. I want to thank those that I have worked closely with and that have been especially professional and responsive in assisting me in my endeavors.

I have accepted an executive management position with F-G, a Dallas-based privately-held business that markets and distributes materials through 80 company-owned locations throughout 4 states. Enjoying its $103^{\rm rd}$ year of operation, the Company's revenues will exceed XXX million this year and has established a



revenue goal of achieving \$YY billion by 2011. As part of a new strategic direction, F-G has outlined a new Vision Statement that positions the Company to become more sales-oriented and customer focused. This is where I come in. I will have responsibility and authority to develop the organization structure, new customer business propositions, people talent and market programs to drive the F-G business to \$YY billion in sales and beyond.

I begin my new career on Monday, June 7th. Our Corporate Headquarters are located at:

My new e-mail address (give it a week or two) will be

Lets be sure to stay in touch and let me know if I can assist you in any way. If your travels bring you to Dallas (much more likely than western Michigan) please give me a call.

Best Regards,

Ted S.

Jim:

I recently landed as the Vice President of Human Resources for the P Group Inc which is located in North Charleston, South Carolina. Its a great opportunity in an 800m company with 3,500 ee's.

My new contact information:

Bruce R.

Thanks for your help....



Dear Jim,

I look at the leads you send out everyday, never once having it dawn on me that I haven't told you I have landed or said Thank You for what you do and what you mean to people.

I have joined John and Barbara S at The S Group, LLC....outplacement, career transition, executive coaching and HR strategies in recruiting and retention.

After 35 years in the corporate world, I just couldn't get excited about the traditional search for my next corporate role. I wanted something more, something different. I didn't want to be fired, acquired, merged, retired or otherwise let go, at someone else's whim. This new direction gives me an opportunity for ownership and allows us to stay here, close to family, many friends, our home and my gardens. Karen is involved with a women's clothing and accessories boutique owned by one of our neighbors and is having a great time. The next job was likely going to require a move, so we just said enough, time to reassess.



Three questions: What do you love to do, what are you good at and what do you want to do. That's what I asked myself and this job is the result.

So now, I get to focus on others and to coach and mentor and support. That's what I love to do. Hopefully, I can make a small difference.

I hope we can stay in touch. Please keep me on your distribution list and thanks again, Jim. You set the standard.

Cheers, lan



Hello everyone,

I would like to take this chance to say thank you to all who helped me during my brief encounter with unemployment. I can say that I have learned a lot during these past 8+ months. First of all and most important, networking is not a passive activity. And what goes around comes around. I was fortunate enough to help several individuals find opportunities and contacts and hopefully will continue to be of help for those in need (now that I know what they are going through).

The real point of this email is to inform everyone that I have landed at a fast growing start up. The company is called L. It is in the lighting market with major customers such as Lowes, Home Depot, and with several other big retail stores coming online. I am the Vice President of Manufacturing. I have the opportunity here to leverage my semiconductor, assembly and Asian sourcing knowledge. I started Mid-March and am currently in China. My plans are to build an assembly site on the Texas border this fall and a small wafer fab in Dallas in a year or so.

Once again I want to thank everyone for your time, consideration, and advice.

Employed,

Jerry



Jim:

You may remember our discussion about our desire to move to the Front Range in Colorado and the specific request for information about S Industries at the roundtable last September. Funny how things work. Monday I began my new career as S's CEO.

While the power of the network is unmistakable, I also saw first hand how the details of our lives are orchestrated by a God who cares about those details. Recently I came across this tidbit from and I was immediately struck by how "All things work together for good...". To those of your members that are undoubtedly enduring uncertain and uneasy times during this period of transition, this season will pass, remain open to learning.



Thanks for the leadership, the advice, the coffee at Starbucks and the friendship. Let's stay in touch.

Rick D.

Hello Jim.

I'd like to have my name taken off of the distribution lists. I have recently landed a position with C Communications. If you'd like to keep my name on the spreadsheet, that would be fine if I can be of help for others. However, it looks like the focus of the distribution and the members are geared more to the manufacturing end and I am in the service provider side of things. If I can be of any help to you or any of the members, I'd be glad to lend a hand.

Thanks, Jim. I appreciate you taking the lead to establish this group and keep it manageable and targeted.

Kindly, Mike P.



Dear Jim, I just wanted to follow up with you to let you know that I have landed at A Distributor Products, a \$125 Million dollar, 800 EE business unit of the Lennox International World Wide Heating and Cooling family. My position is Director of Human Resources and I am now located in Grenada Mississippi, a very rural but beautiful area. I would like to keep in contact with you and the group as we are doing some recruiting. In fact, under a separate e-mail, I will send you the info on a job that we are trying to fill.

Thanks to you and the group for the support. It was really beneficial.

Joe T



Morning Jim,

I have accepted a position at D, the leading innovator and manufacturer of diesel fuel filtering/processing hardware. 39% of all 2003 class 7/8 trucks use our products.

Please take a moment to check out our web site and ad me to your contacts.

Let me know how I can assist you or one of "yours."

Best regards,

Nick V.



Jim,

I would rate it very high. Although the IT leads have been few, the others were excellent. I know Ian and Sam thinks very highly of the group. A few times if I saw a lead that fit one of my colleagues that I really knew well, I told him about it even though he was not part of the group. You are doing a service to senior executives in transition. Keep up the good work.

Ron D.

To all,

Just a note to let you know that I have landed. I'm now the Director of IT at A Technologies, Inc, in Cedar Rapids, IA. ATI is an industrial manufacturer of attachments, used mainly on construction equipment. We manufacture large augers, backhoes, and buckets selling to customers like John Deere, Bobcat, and Caterpillar. It's a good opportunity for me in that I'll be developing an IT organization and infrastructure to support multiple plants and multiple business units. I'll also be choosing and implementing an ERP solution to link the business units together. We plan to grow the business aggressively the next couple of years through acquisition, and I foresee my role evolving as we get bigger. I'd like to thank all of you for taking my calls, taking my paper, and meeting with me and helping me through these 8 months I've been out. I appreciate all your leads, and all your time. Good Luck to you in the future. For those of you that wish to stay in touch, below is my new contact information.

Thanks for your help.

Sincerely,

John M.

Jim,

Just a note to let you know that I have recently landed the position of Vice President of Sales and Marketing for N USA. N USA is an automotive electronics supplier located in Novi.

I want to thank you and the networking group for the input and support during my search. This position was received directly through a networking posting and networking with individuals related to the distribution. It is my intent and request to stay part of your executive networking group as I hope to assist others as I have been assisted.

Thank you again and please feel free to contact me if there is any way that I can assist you and/or others.

Regards,



Stuart

Jim

Please see the attached resume of Joe V., a senior financial professional. I'd like to nominate Joe for membership into the Stewart networking group.

By the way, I just landed two weeks ago at a public company called W (NYSE - WT). See contact details below. I appreciate your efforts in my job search process. I co founded a local networking group in Connecticut over the last year so I understand the time and commitment necessary to help make such an endeavor a success. All the best!!

Kind regards.

Tim M



Hi Jim: Happy to report that I have accepted a role as President of an electronics company located in Cleveland. I will be starting on 2/9/04. Although our association is fairly recent, I wanted to thank you for all the job leads you sent my way. After all my networking and contacting literally hundreds of people, the role I eventually landed was through XXXXX. My AOL address will not change and I will send you my new contact information once I arrive in Ohio. I've learned the hard way that it's important to maintain the "network."

Good luck, and stay in touch. Mark



Jim:

Please post. I would like to stay in your group mostly because I believe I can contribute to this great cause.

Ladies and Gentlemen:

I have landed! I've taken a position as President for a start up yet to be named. I will be mostly working out of my house and hopefully soon setting up an office in beautiful Madison, CT where I reside. I report to the parent company CEO in Rhode Island.

I would like to thank all of you for your support and guidance when things did not go right for me. Each one of you has contributed to some degree towards my final success; naming names here would be an endless task. I not only want to thank Jim Stewart for letting me join the group but also commend him for his dedication and support of all those in transition.



If I can be of assistance to anyone please do not hesitate to contact me.

Best regards,

Sam K.



Jim:

Sorry for the delay. You are the first of many thankful written communications to be sent. I have been working triple duty including continuing to support many projects at my former employer.

I am pleased to announce that effective December 1, 2003, I have accepted the position of Vice President of Finance with the S Companies, including its real estate, development, construction, advisory and property management businesses.

S is a leading full-service real estate organization which develops premier master-planned communities, multi-family apartments and retail shopping centers throughout the Midwest. The S Company and its affiliates have developed more than 25,000 multi-family residences and 10,000 single-family units, as well as over 20 commercial properties valued at well over one billion dollars ranging from affordable to ultra-luxury.

This opportunity surfaced through networking and more specifically my contacts at a "Big 4" accounting firm. The interview process was challenging and unlike any I previously experienced. In your job search, remain enthusiastic, energetic, positive and keep talking and networking with everyone!

I want to thank everyone for their help, advice and networking contacts. It has been a valuable venue for both concrete help and general support.

Please consider me an ongoing resource to the group and would appreciate maintaining contact through email, phone, etc.

Again thank you very much to the group! My personal e-mail address is below. The company contact information is as follows:



Michael J. Vice President, Finance



Jim,

Good News!! I recently accepted a position in Jamestown, New York. Therefore, I will not be continuing my association with your networking group. I have benefited tremendously and appreciate your efforts. Best of luck and I'll keep your e-mail to enable me to keep in touch.

Unfortunately, the position I accepted was triggered via networking but not from your group. However, I did get several leads and two interviews from your group...

Marci



Jim,

Yes it is a networking success story. When I started to look for a new professional challenge, I "Data Mined" the ScoreQuest, Inc. and Wireless Publishing and Broadcast Corp. (WPBC) server for every email address that it had ever seen. That was about 10,000 email addresses. After extensive cleanup, I sent my resume to about 1,300 of my closest business associates from the preceding ten year period. About 700 of my resumes reached a destination. One of them was the Chairman of the Board of GA, Inc., with whom I had had extensive dealings, about 15 years prior! He recommended me to his CEO - TWICE. On his second opportunity, the CEO made the connection of why I was being recommended and hired me immediately.

I still enjoy reading your opportunities enough to be willing to pay, so please keep them coming. I have applied to less than one per month and have never received a response from a single source. Would you consider that typical?

Thanks Again,

Mark G.



Jim,

I wanted to let you know that I've landed as of 1/3/05, and provide my new contact information (below).



I still want to remain a member of your group, and continue to receive the high-quality leads you distribute. Appreciate all your hard work.

Best Regards,

